

ANEK LINES

COMMERCIAL POLICY

A.DOMESTICE ROUTES (GREEK ROUTES)

Piraeus – Chania route

-40% for 3 bed inside cabin

The offer is valid for reservations under the same reference number in a 3 bed inside cabin. The third ticket is granted with 40% discount, provided two full fare tickets. In addition, a 20% discount is also valid on the return full fare tickets.

* The offer is subject to availability.

One free ticket in a 4 bed cabin.

The offer is valid for reservations under the same reference number in a 4 bed cabin. The fourth ticket is free, provided at least two full fare tickets. In addition, a 20% discount is also valid on the return full fare tickets.

* The offer is subject to availability.

Children up to 5 years old

Free of charge in Economy class (DTS). A respective reservation and zero price ticket issue are required.

50% discount in all available classes.

Children from 5 to 10 years old

50% discount in all available classes.

* The discount is applied after the display of the child's identification.

Children travelling in cabin must be accompanied by an adult.

20% Return Discount for the passengers and their vehicles (excluding buses & trucks).

In order for the discount to apply the simultaneous issue of inbound/outbound tickets is necessary.

* The discount is valid for all available classes.

Combined trips discount

30% discount for the passengers and their vehicles that issue domestic & international (Venice Line) tickets simultaneously.

The discount is valid only for domestic itineraries and for all available classes. The discount is valid only for domestic itineraries and for all available classes.

Piraeus-Rhodes route

Children up to 5 years old:

- travel free of charge in Economy Class (DTS). A respective reservation and zero price ticket issue are required.

- are entitled to 50% discount when travelling in Cabin or in ATS.

Discount for Children 5-10:

50% discount for children from 5-10 years old, for all accommodation types.

* The discount is applied after the display of the child's identification.

Children travelling in cabin must be accompanied by an adult.

Special Discounts

10% Discount on return tickets for passengers, cars and motorcycles, provided that the outbound and inbound tickets are issued simultaneously.

30% for the passengers and their vehicles that issue domestic & international tickets simultaneously.

* The discount is valid only for domestic itineraries and for all available classes.

B. INTERNATIONAL ROUTES (GREECE-ITALY ROUTES)

Early Booking (-15%)

Valid for reservations and ticket issuance made until 28th February 2015.

Valid for one way or round trip travel between 01.01.2015 and 31.12.2015.

Discount applies on individual passenger and vehicle fares up to 6meters long and 2meters high and motorcycle.

Discount does not apply to reservations with combination vehicles.

Discount does not apply to Camping on Board reservations.

Once ticket has been issued, reservation may be changed but not cancelled (if reservation is changed after 28th February 2015, difference between early booking fare and full fare has to be paid) - difference is calculated on the total fare of the ticket.

Tickets may not be issued with an open return.

Discount is cumulative with all other discounts (excluding child discount).

Limited capacity available.

Return Tickets (-30%)

Valid for passengers and their vehicles, only when outbound and inbound tickets are issued at the same time.

Air Seat & Deck (-20%)*

Valid for 3 up to 7 passengers traveling in Air Seat (ATS) or DECK and their vehicle up to 6m long & 2m high (excluding trailers).

* All passengers must travel in the same reservation code.

Discount does not apply to Camping on board reservations.

Limited capacity available.

Friends & Families (-20%)*

Valid for 3 or 4 passengers traveling in A3/AB3 or A4/AB4 cabins with or without vehicle.

All passengers must travel with the same reservation.

* Discount applies on passengers and private vehicles (all categories, excluding trailers and motorcycles) fares. Limited capacity available.

Youth & Students (-20%)

All passengers between 13 and 25 years old and their vehicle up to 6meters long and 2meters high and motorcycle, are entitled to a 20% discount.

It's granted also to holders of the ISIC student card (International Student Identity Card), regardless their age.

Senior Passengers (-20%)

All passengers of 60 years old and over and their vehicle up to 6 meters long and 2meters high and motorcycle are entitled to a 20% discount.

Children (-50%)

Children under the age of 4 years old who do not occupy a Bed/Berth or Air Seat (ATS) pay

€5,50 per passage.

Children under the age of 4 years old who occupy a Bed/Berth or Air Seat (ATS) pay the 50% of the selected adult fare.

Children between the ages of 4 and 12 pay the 50% of the selected adult fare.

* Children traveling in cabin must be accompanied by an adult.

Special Discounts:

-30% on Domestic Tickets

Valid for passengers and their vehicles (all categories). The discount is valid on the outbound leg of the domestic line ticket and is not cumulative with any other domestic line discounts.

* Valid in combination with a trip on the Adriatic Sea.

The Adriatic Sea tickets and the domestic Lines tickets (CRETE: Chania, Heraklion and AEGEAN ISLANDS) must be issued simultaneously.

10% discount is valid for LANE SEA LINES routes.

Automobile Associations & Camping Clubs

Members of ADAC, ACE, OEAMTC, TCS, NKC, ANWB, FFCC, ACA, FFACCC, TOURING CLUB, KAMPEERTOERIST, TOURING CLUB ITALIANO, PLEINAIR and many more automobile associations and camping clubs receive 25% discount on vehicles fares only.

* The 25% discount is not combinable with the FRIENDS & FAMILY or AIR SEAT & DECK offers.

The vehicle must be accompanied by the member of the automobile or camping club.

Upon making a reservation and during check-in at port, the Automobile or Camping Club membership card must be shown otherwise the difference to the official rates has to be paid.

Limited capacity available.

LUX CABIN - FREE BREAKFAST

We offer FREE breakfast at the À la Carte or Self Service Restaurant for our passengers accommodated in Lux cabins.

Camping On Board

Camping on board is available from 01.04.15 up to 31.10.15. Passengers spend the entire crossing in the comfort of their own camper/caravan while taking advantage of our on board showers, WCs and 220-volt power outlets.

Furthermore, they can have access to all public areas on board, such as bars, restaurants, etc. All, for the price of DECK accommodation, for the passengers and the respective vehicle fare.

FUEL SURCHARGE

Due to the soaring fuel prices, a fuel surcharge of €15.00, per way, per passenger (excluding infants) and per vehicle applies. Due to the continuing fluctuations in the price of fuel, the surcharge may be adjusted when appropriate.

Disclaimer

- The above discounts & offers are not cumulative except the early booking offer and the discount on the return fares. Only one of them (the highest) is granted at a time.
- They are applicable on the Ancona route only, unless otherwise stated.
- Discounts do not apply on fuel surcharge (if applicable), on fares for pet carriage and on the PUre cabins surcharge.

C.CANCELLATIONS

The following percentage of the fare is refunded (depending on the time of the cancellation prior to the scheduled departure):

High Season:

Up to 14 days before departure date: the tickets are **100% refundable**.

Up to 7 days before departure date: the tickets are **75% refundable**.

Up to 12 hours before departure: the tickets are **50% refundable**.

The company has no obligation to refund the tickets in case the cancellation is made during the last 12 hours prior to the departure or if passengers miss the sailing.

For all other periods:

Up to 7 days before departure date: the tickets are 100% refundable.

Up to 48 hours before departure: the tickets are 75% refundable.

Up to 12 hours before departure: the tickets are 50% refundable.

The company has no obligation to refund the tickets in case the cancellations are made during the last 12 hours before the departure or if passengers miss the trip.

Alternatively passengers can make their tickets open.

Open-date tickets are valid for one year from the issuing date.

Refunds are issued only by the issuing ticket office upon the company's approval.